



## **Press Release**

### **HCL and Autodesk ink first-of-a-kind deal for Offshore Infrastructure Management**

#### **Five-year multi-million dollar contract includes 24x7 datacenter and application management**

**NEW DELHI, India, November 10, 2005: HCL Technologies Ltd. ("HCL")**, a leading global IT solutions provider in Information Technology, IT Infrastructure Services and Business Process Outsourcing, today announced that it has signed a five-year, multi-million dollar agreement with Autodesk Inc., the world's leading software and services company for the building, manufacturing, infrastructure, digital media and wireless data services fields, to provide offshore application and data center services. HCL will support Autodesk in meeting the company's global business requirements and projected growth over the next 3-5 years by leveraging world-class IT management processes and economies of scale.

HCL will provide application and data center services for business-critical IT applications, including SAP, Siebel, Informatica and others. The agreement covers application administration, software configuration management, monitoring, maintenance and technical support as well as support tools and utilities implementation. In addition HCL will provide general infrastructure management that includes general operations and admin services, such as storage and data management, technical support and database administration.

"This is the first time Autodesk has outsourced a significant IT capability to an offshore vendor. Clearly it is important for us to put our trust in the leader in this arena. The key factor in choosing HCL as our preferred partner is its pioneering experience and execution capability in the IT infrastructure management space," said Martin Wegenstein, VP and CIO, Autodesk.

Commenting on the contract, Anant Gupta, COO, HCL's Infrastructure Services Division (ISD) said, "This engagement takes our remote infrastructure management proposition to the next level. Autodesk, as a leading solutions and services provider, has a very large and complex application and data centre environment. We will deliver the managed services to allow them to succeed in their strategy of building IT operational scalability and implementing world-class IT management processes."

The data centre piece of the agreement includes 200 + enterprise-class Sun and Dell servers. The applications side includes the hosting and management of a number of Tier 1 applications

HCL is the first India-based vendor to offer end-to-end Remote Infrastructure Management Services to clients in the US and Europe. HCL's unique approach includes leveraging best-of-breed co-location partners such as SunGard to host assets within the US, while delivering operations management with an onsite and



offshore (remote) delivery model. HCL's Infrastructure Services Division was recently ranked No.1 Specialty Offshore Infrastructure Services Provider by NeoIT and 'Managing Offshore'.

### **About Autodesk**

Autodesk, Inc. (NASDAQ: ADSK) is wholly focused on ensuring that great ideas are turned into reality. With six million users, Autodesk is the world's leading software and services company for the building, manufacturing, infrastructure, media and entertainment and wireless data services fields. Autodesk's solutions help customers create, manage and share their data and digital assets more effectively. As a result, customers turn ideas into competitive advantage by becoming more productive, streamlining project efficiency and maximizing profits.

Founded in 1982, Autodesk is headquartered in San Rafael, California. For additional information about Autodesk, please visit [www.autodesk.com](http://www.autodesk.com).

### **About HCL ISD:**

HCL's Infrastructure Services Division (ISD) is India's leading IT services provider. A focused player in the IT services arena, HCL's ISD seeks to provide simplified infrastructure solutions through delivering high-performance management services for complex, distributed infrastructure environments encompassing the Internet, Client and legacy based infrastructures.

HCL addresses the growing demand for the cost-effective management of technology infrastructure across geographically dispersed locations. With a mission to develop innovative solutions for enterprises worldwide, the company has developed a unique model for Remote IT infrastructure management that enables customer organizations to achieve superior infrastructure performance and significantly reduced costs.

### **About HCL Enterprise**

HCL Enterprise is a leading Global Technology and IT enterprise with annual revenues of US \$2.7 billion (Rs.12,000 cr). The HCL Enterprise comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Technology and Application Services, BPO, Infrastructure Services, IT Hardware, Systems Integration, and distribution of technology and telecom products. The HCL team comprises 30,000 professionals of diverse nationalities, who operate from 15 countries including 300 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information please visit [www.hcl.in](http://www.hcl.in)

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### **Forward Looking Statements**

*Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking*



*statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time*

*frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies/ entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*

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